

DRYDOCKS

DRYDOCKS WORLD DIGITALLY TRANSFORMS OPERATIONS WITH CLEOPATRA: ACHIEVING AN INTEGRATED SOLUTION



Drydocks World, a DP World company, is a leading service provider for the maritime and offshore oil and gas and renewable energy industries. Established over 40 years ago, the shipyard has grown into one of the largest and most advanced facilities in the Middle East, strategically located next to Dubai's Port Rashid.

The company specializes in ship and rig repair, maintenance, vessel conversions and upgrades, while providing newbuild solutions for Energy Industries as well. With growing expertise in offshore wind energy platforms, Drydocks World is helping position the UAE as a centre of excellence in maritime services and sustainable energy. As the international yard of choice, it delivers world-class solutions that power global trade, enable the energy transition, and promote long-term sustainable growth.



Challenges **Drydocks** World Faced: The Need for Digital Transformation

Drydocks World recognized the need to modernize its internal systems to better serve clients and improve operational efficiency. The company aimed to upgrade its estimating and tendering processes; key steps toward a broader digital transformation.

At the core of the challenge was an existing in-house estimating system that was difficult to maintain and could not be integrated with their new ERP system (IFS). To strengthen internal collaboration and enhance customer responsiveness, Drydocks World set out to implement a new integrated solution.

The objective of Drydocks with this shift toward integration was to adopt a more structured/standardized, data-driven approach to cost estimating and project control.

How **Cleopatra** was Implemented for Integration and Automation

Drydocks World selected Cleopatra Enterprise after receiving strong recommendations from industry peers across the Middle East and recognizing the platform's ability to [integrate with ERP systems](#). Cleopatra's reputation for system interoperability, web service integration, and a centralized knowledge base made it a viable solution to address Drydocks' operational and process challenges.



CLEOPATRA

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Since 1996, Cleopatra Enterprise has empowered over 500 industry-leading companies across 75 countries to deliver complex projects and turnarounds with confidence.

What set Cleopatra apart was not only the strength of the software but also the quality of support throughout the journey. The Cleopatra team provided hands-on, responsive assistance, helping to resolve user concerns and ensuring a smooth adoption process. Their active involvement extended beyond implementation, working closely with the Drydocks team to fine-tune the platform for further optimizing it for long-term success.

This close collaboration played a vital role in enabling the successful transition from the legacy system to a more integrated environment.

Key Results Achieved by Drydocks World

One of the most significant milestones achieved through this collaboration was the digitalization of Drydocks World's manual estimating records, such as tariff and manhour norms. Using structured Excel file templates, Cleopatra Enterprise transformed legacy data into a centralized, accessible knowledge base, significantly improving data management and consistency across departments.

The integration of Cleopatra's cloud-based SaaS solution also enabled seamless connectivity with key enterprise systems, including CRM, the tendering process, and the IFS production system. This connectivity lays the foundation for improved operational efficiency, streamlined workflows, and better data traceability.

While Drydocks World has made significant progress in adopting Cleopatra Enterprise, the implementation is still in an evolving phase. The system has already established a base for digital transformation, yet with ongoing support from the Cleopatra team, certain important areas require continued refinement to enhance user friendliness, speed, and system responsiveness, in order to meet the company's complex operational and strategic requirements.

Cleopatra offers a Total Project and Turnaround Management Software that supports the entire project lifecycle through an integrated project cost management solution. It is the only tool that combines cost estimating, work package management, BIM, scheduling, cost control, form tracking, benchmarking, and more—helping you build robust project controls capabilities to stay on schedule and within budget.

With cutting-edge technology and a team of experienced professionals, Cleopatra enables companies to streamline processes, improve project performance, and achieve their goals with confidence.

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