

GOELDNER CONSULTING

CENTRALIZES COST DATA AND ENHANCES ESTIMATING



Through the implementation of Cleopatra Enterprise, Goeldner Consulting has transformed its cost estimating processes, achieving greater efficiency, accuracy, and consistency. With strong support from Cleopatra's team and a tailored solution, the company is now well-positioned to deliver reliable and high-quality cost estimates for their clients.

Challenges Goeldner Consulting's Cost Estimating Process

Before implementing Cleopatra Enterprise, Goeldner Consulting faced significant challenges in preparing cost estimates in the timelines being requested by its customers. The company reviewed its estimating processes to identify areas which were inhibiting the development of estimates. The primary issue was the lack of a single, easily accessible database for construction costs. Cost data was scattered across multiple sources, leading to inefficiencies and inconsistencies in estimating rates.

The company attempted to resolve this problem by creating a cost database using Microsoft Excel and Access. However, maintaining and updating these databases proved to be time-consuming. Additionally, integrating these databases with their estimating processes was impractical. They also explored using built-in databases within their estimating software, but it could not support the large volume of data required, leading to inefficiencies in data retrieval and application.

How Cleopatra Was Implemented

Goeldner Consulting discovered Cleopatra Enterprise through an internet search and later met with the Cleopatra team at an AACE conference. After a thorough evaluation, they chose Cleopatra due to its ability to consolidate cost data into a single, [custom knowledgebase](#), which aligned perfectly with their estimating workflow.

Goeldner Consulting, established in 2016, is a Quantity Surveying and Construction Cost Consulting firm based in Newcastle, Australia. The company offers professional services across all building and engineering construction industry sectors, serving clients locally and internationally. The company provides expertise in cost engineering and construction estimating, helping clients achieve accurate and efficient project cost estimates.

Key Benefits for Goeldner Consulting:

- More efficient cost estimating workflows
- Reduced risk of errors in estimates
- Enhanced ability to generate tailored estimate reports for clients



CLEOPATRA



Since 1996, Cleopatra Enterprise has empowered over 500 industry-leading companies across 75 countries to deliver complex projects and turnarounds with confidence.

Cleopatra offers a Total Project and Turnaround Management Software that supports the entire project lifecycle through an integrated project cost management solution. It is the only tool that combines cost estimating, work package management, BIM, scheduling, cost control, form tracking, benchmarking, and more—helping you build robust project controls capabilities to stay on schedule and within budget.

With cutting-edge technology and a team of experienced professionals, Cleopatra enables companies to streamline processes, improve project performance, and achieve their goals with confidence.

Visit us at
www.CleopatraEnterprise.com

The implementation of Cleopatra Enterprise was meticulously planned and executed to ensure a seamless transition. The process included:

- **Initial planning phase** to align the software capabilities with the company's estimating needs.
- **Extensive training program**, which included tutorials and classroom training, conducted 100% remotely due to the company's location in Australia.
- **Development of custom knowledgebase, estimating templates, and reporting templates** tailored to Goeldner Consulting's requirements.
- **Successful launch within six months**, after which Cleopatra was fully integrated into live projects.

Cleopatra's Support During Implementation

Cleopatra Enterprise provided continuous support throughout the implementation phase. This included:

- **Regular online meetings (twice a week)** to assist with queries and ensure smooth progress.
- **Close monitoring of progress against the implementation plan**, ensuring timelines and budgets were met.
- **Problem-solving support**, where challenges were addressed either by providing guidance or directly implementing solutions for more complex issues.

"The collaboration between Goeldner Consulting and Cleopatra Enterprise was highly productive, with Cleopatra's team offering valuable expertise and a clear understanding of our challenges."
-Goeldner Consulting

"We highly recommend Cleopatra Enterprise for streamlining cost estimate development, as their support and industry knowledge make a significant impact for companies facing similar challenges." -Goeldner Consulting

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